

SALVAGE TITLES-INTEREST RATE 1% HIGHER THAN RATE LISTED BELOW

NEW VEHICLES MUST HAVE MSO TITLE-LN AMT BASED ON PURCHASE PRICE

2017-2016 VEHICLES

<u>100% OF PURCHASE PRICE</u>		<u>110% OF PURCHASE PRICE</u>
<u>PRICE</u>		
1.99%	12-36 MONTHS	2.99%
2.50%	37-48 MONTHS	3.50%
2.99%	49-60 MONTHS	3.99%
3.99%	61-72 MONTHS (\$18k+)	4.99%
4.99%	73-84 MONTHS (\$18k+)	N/A

USED VEHICLES 2015-2013

<u>100% OF AVERAGE RETAIL</u>		<u>110% OF AVERAGE TRADE IN</u>
3.99%	12-36 MONTHS	4.99%
3.99%	37-48 MONTHS	4.99%
4.99%	49-60 MONTHS	5.99%
5.25%	61-72 MONTHS (\$18k+)	

USED VEHICLES 2012-2010

<u>100% OF TRADE IN</u>		<u>100% OF RETAIL</u>
5.25%	12-36 MONTHS	6.25%
5.40%	37-48 MONTHS	6.40%

USED VEHICLES 2009-1998

<u>100% OF TRADE IN</u>	
6.50%	12-36 MONTHS
6.50%	37-48 MONTHS