

**SALVAGE TITLES-INTEREST RATE 1% HIGHER THAN RATE LISTED BELOW**

**NEW VEHICLES MUST HAVE MSO TITLE-LN AMT BASED ON PURCHASE PRICE**

**2019-2018 VEHICLES**

**100% OF PURCHASE PRICE**  
**PRICE**

1.99% 12-36 MONTHS  
2.50% 37-48 MONTHS  
2.99% 49-60 MONTHS  
3.99% 61-72 MONTHS (\$18k+)  
4.99% 73-84 MONTHS (\$18k+)

**110% OF PURCHASE**

2.99% 12-36 MONTHS  
3.50% 37-48 MONTHS  
3.99% 49-60 MONTHS  
4.99% 61-72 MONTHS  
N/A

---

**USED VEHICLES 2017-2015**

**100% OF AVERAGE RETAIL**

3.99% 12-36 MONTHS  
3.99% 37-48 MONTHS  
4.99% 49-60 MONTHS  
5.25% 61-72 MONTHS (\$18K+)

**110% OF AVERAGE RETAIL**

4.99% 12-36 MONTHS  
4.99% 37-48 MONTHS  
5.99% 49-60 MONTHS

---

**USED VEHICLES 2014-2012**

**100% OF TRADE IN**

5.25% 12-36 MONTHS  
5.40% 37-48 MONTHS

**100% OF RETAIL**

6.25% 12-36 MONTHS  
6.40% 37-48 MONTHS

---

**USED VEHICLES 2011-2000**

**100% OF TRADE IN**

6.50% 12-36 MONTHS  
6.50% 37-48 MONTHS

---