

**SALVAGE TITLES-INTEREST RATE 1% HIGHER THAN RATE LISTED BELOW**

**NEW VEHICLES MUST HAVE MSO TITLE-LN AMT BASED ON PURCHASE PRICE**

**2021-2020 VEHICLES**

**100% OF PURCHASE PRICE PRICE**

1.99% 12-36 MONTHS  
2.50% 37-48 MONTHS  
2.99% 49-60 MONTHS  
3.99% 61-72 MONTHS (\$18k+)  
4.99% 73-84 MONTHS (\$18k+)

**110% OF PURCHASE**

2.99% 12-36 MONTHS  
3.50% 37-48 MONTHS  
3.99% 49-60 MONTHS  
4.99% 61-72 MONTHS  
N/A

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**USED VEHICLES 2019-2017**

**100% OF AVERAGE RETAIL**

3.99% 12-36 MONTHS  
3.99% 37-48 MONTHS  
4.99% 49-60 MONTHS  
5.25% 61-72 MONTHS (\$18K+)

**110% OF AVERAGE RETAIL**

4.99% 12-36 MONTHS  
4.99% 37-48 MONTHS  
5.99% 49-60 MONTHS

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**USED VEHICLES 2016-2014**

**110% OF AVG. TRADE IN**

5.25% 12-36 MONTHS  
5.40% 37-48 MONTHS

**100% OF AVG. RETAIL**

6.25% 12-36 MONTHS  
6.40% 37-48 MONTHS

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**USED VEHICLES 2013-2002**

**100% OF TRADE IN**

6.50% 12-36 MONTHS  
6.50% 37-48 MONTHS

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